



Digitální transformace států v Evropě

Lidé, proces, technologie

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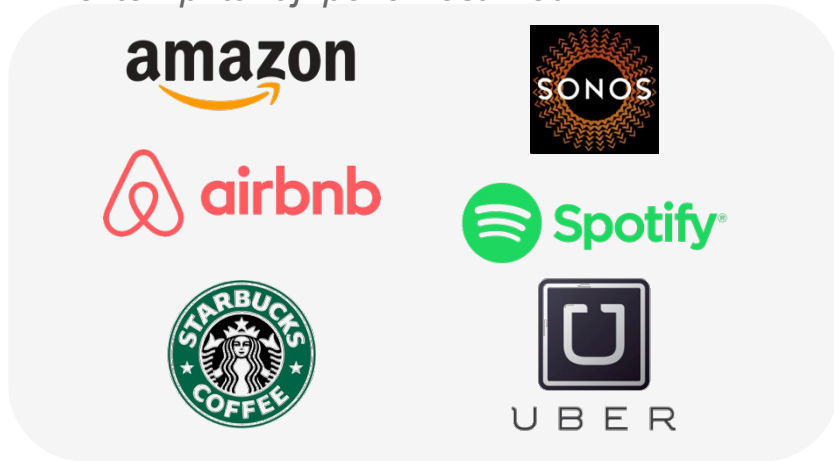
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Digitální transformace státu. Na základě Fast IT.

Někteří přitahují pozornost médií...



Ale digitalizaci sledujeme v každé organizaci



- Co znamená “**Digitalizace**” pro stát? Využití “technologií” pro:
 1. Zlepšení služeb občanům
 2. Zefektivnění fungování státu
 3. Nabídnutí nových hodnotových řetězců
- Tradiční IT je ve většině případů velmi rigidní/pomalé/drahé a vede k → šedému IT
- CIOs musí tvořit nové přístupy: k technologiím, lidem, procesům = **Fast IT**

Kontext: Digitizace, IoT, DevOps, Data Analytics, Cloud, Mobilita, ad. → Government potřebuje od IT více

Otázka: Jak může CIO oživit fungování IT oddělení?



Dilemata každého CIO:

- Spokojenost uživatelů ☹
- Zpožděné projekty (& snižování rozpočtu)
- Inovace /digitalizace (?)
- Outsourcing & Cloud (?!)
- **Nastavení Faster IT ???**

Vývoj Státní digitální strategie, Na základě Government Cloud & Cisco Fast IT

Výzvy

- Prosinec 2014: nový zákon o konsolidaci veškerých IT nákladů do jedné státní centrální agentury. Konsolidace 40+ datových center
- Jde o více než technologii, zásadní peronální @ procesní výzva - a příležitost
- #1 “bolehlav” pro stání CIO: jak zajistit zcela nový operační model IT pro podporu Státní digitální strategie a zároveň snížit náklady



Řešení

- Cisco, společně se svým partnerem nabídlo nasazení a proces metodologií Fast IT
- Cílem bylo poskytnout celkovou strategii pro transformaci *lidé – procesy - technologie* a naplnit vzrůstající očekávání občanů, průmyslu a úředníků
- Nasazení zabezpečeného Government Cloudu a Státní bezoečné sítě



Výstupy/poučení

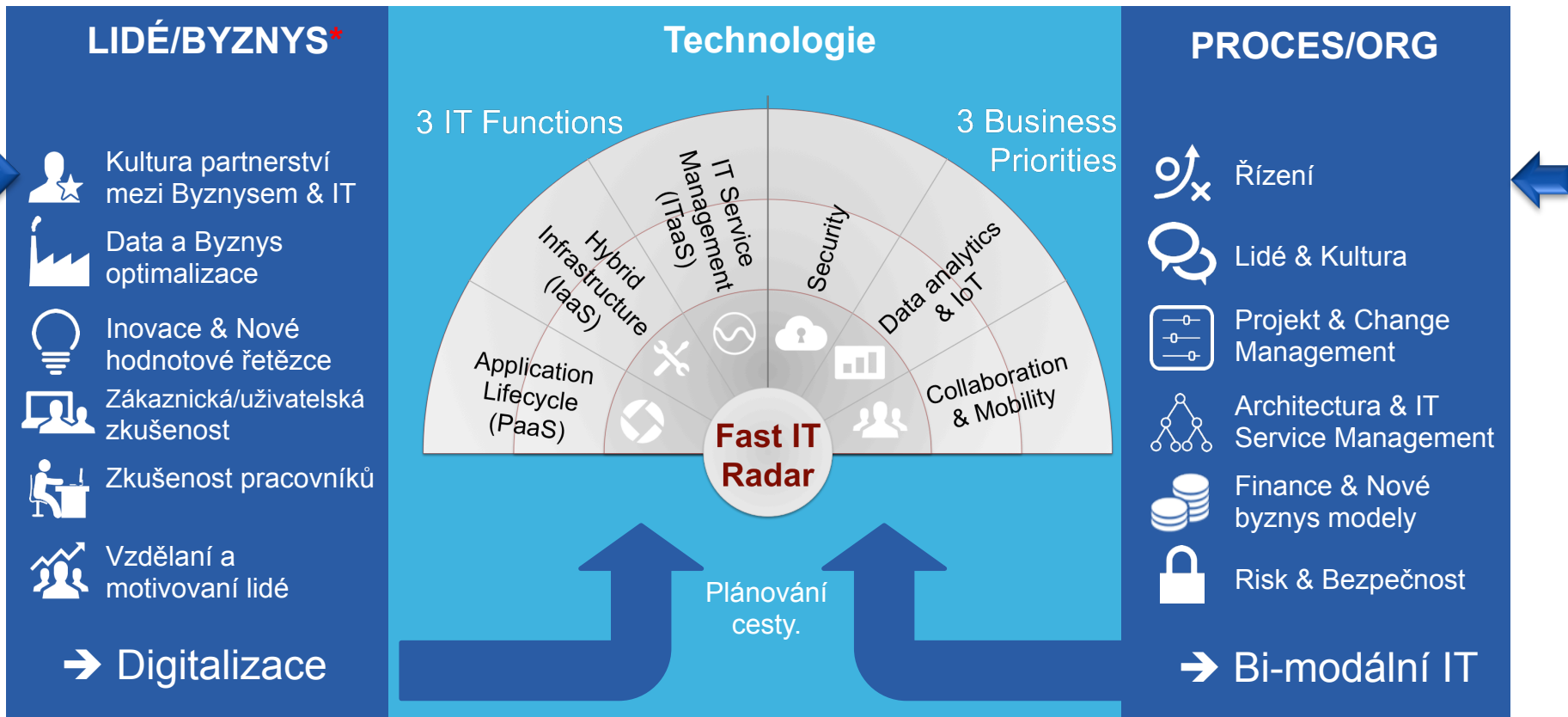
- CIO byl zvolen “CIO roku”
- “Pro úspěšnou digitální transformaci je třeba nejprve změnit mentalitu, jednání a návyky pracovníků. Nová IT strategie dramaticky změnila administrativu.”
- Státní digitalizace: rozšířila příležitosti ve zdravotnictví, školství, policii, apod. Prakticky ve všech součástech statní administrativy Slovinska.

Mezinárodní letiště

- Společnost vlastní, provozuje a rozvíjí síť 10 letišť.
- Společnost byla založena v roce 2010 a je plně vlastněná státem. V roce 2015, odbavila její letiště 37.6 milionů cestujících.
- Zákazníky jsou cestující, letecké společnosti a nájemci obchodů, kancelářů a hotelů v majetku Společnost. Soutěží s ostatními letišti na celém světě být atraktivní pro letecké společnosti.

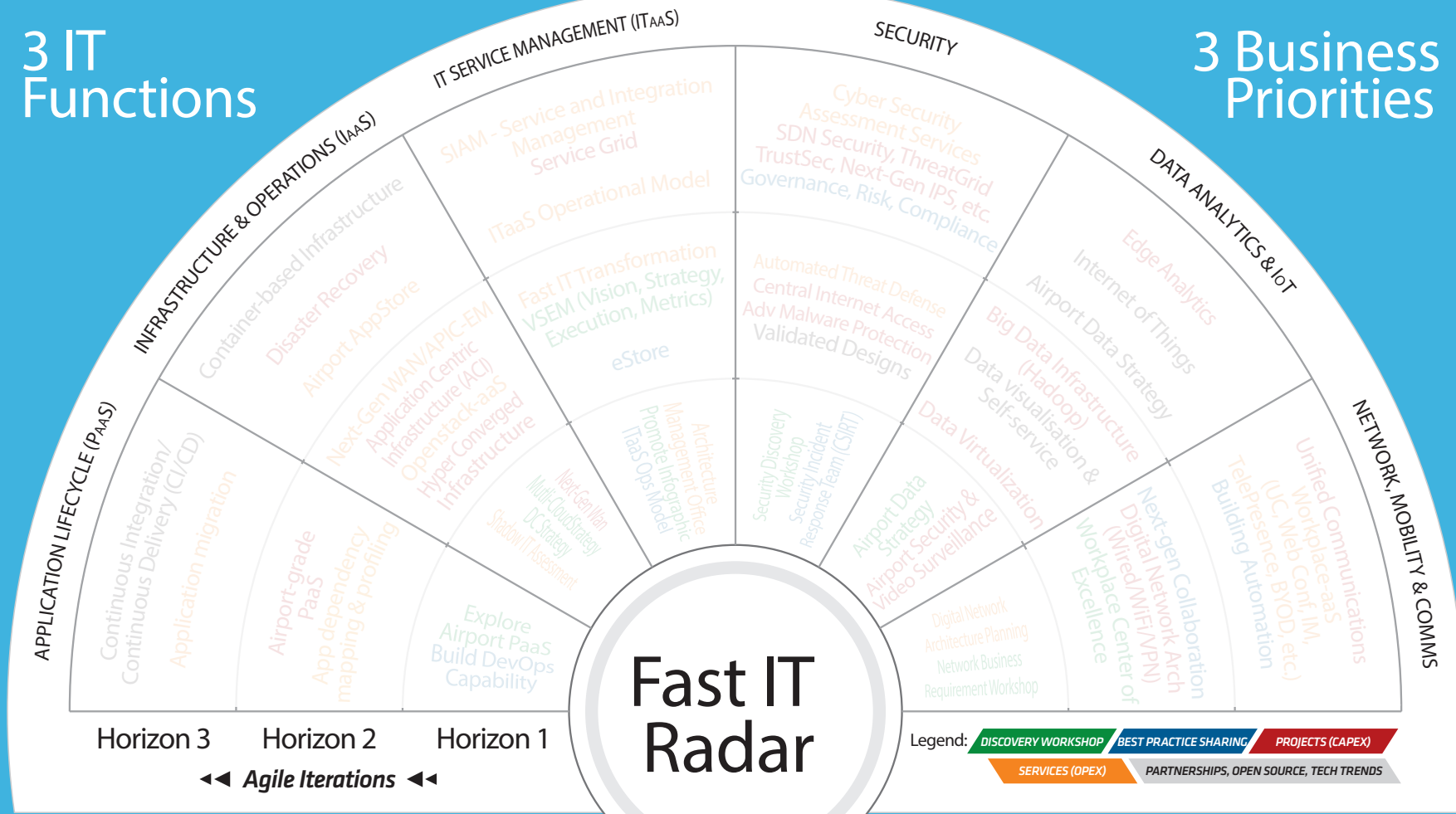


Fast IT = Evoluce IT oddělení pro umožnění digitalizace státu



3 IT Functions

3 Business Priorities

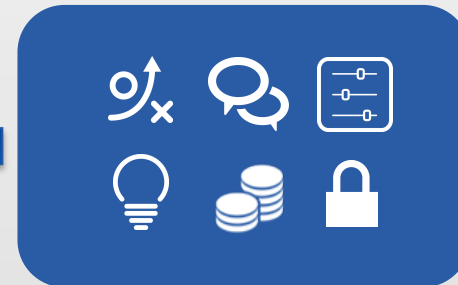


Infografika Fast IT: Skládá všechny komponenty dohromady

LIDÉ & BYZNYS

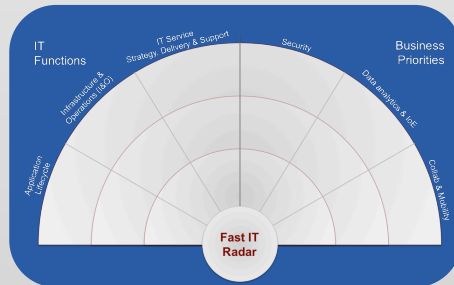


PROCES & ORGANIZACE



FAST IT
STRATEGIE

TECHNOLOGIE



PEOPLE & BUSINESS



Culture of Partnership between Business & IT

- The business needs a digital partner they can rely on. Managing outsourcing contracts is not enough.
- Local IT is needed to be present & responsive to business needs, otherwise Shadow IT and "kingdoms" rise.
- Business needs technical guidance from IT, and there is a problem when the knowledge is with outsiders
- IT must drive IT projects with the knowledge and involvement of the business.



Data Insights & Digitized Processes

- No Chief Data Officer: no clear rules of data definition, quality, trust, policies, integration, etc.
- Many data silos with no real-time correlation/visualization: difficult to generate coherent business insights
- IT should run specific business apps, as they have had success in the business processes and data.
- Business needs to own the data, the business processes and the specific apps (but not the generic apps)



Innovation & New Value Chains

- Involve all partners in a Digital Airport Living Lab: operations, real-estate, commercial, admin, etc.
- Don't let outsourcing sacrifice innovation: Push Suppliers & IT Vendors to work.
- Experiment with the business (AGLE spirit) and orchestrate Proof of Concepts. Monitor new tech.
- Focus on Use Case Scenarios (e.g. traveller experience in new pier; remote security, personalized ads, etc.)



Passengers, Airlines and Tenants Experience

- Personalized digitalized experience is a strategic objective to attract more passengers in FlyCorp airports.
- In order to offer better services to passengers, more insight is needed: current location, destination, airline, departure time, interests, profile, etc. This will help boost commercial sales.
- Incentivize (granularly relates) the airlines to encourage their customers to spend more time at the airport.



Workforce Experience and Operational Efficiency

- Everyone - everything connected on reliable, secure, location-aware network (including WiFi)
- Major operational efficiencies to be realized through Airport Collaborative Decision-Making (ACDM): ground handling, gate, baggage reconciliation, assistance for reduced mobility persons, etc.
- Current focus is on automation, but operations/real-estate/commercial are big demand (inc. BPOD).



Skilled and Motivated People

- Proactive and blended training curriculum to get everyone on-board with the Airport Digital Strategy
- Attract, train and retain young talent and encourage them to break the high team turnover cycle.
- "People first": positive work environment where employees can flourish & excel.
- Empower people, encourage/reward innovation, celebrate successes.

Application Lifecycle Acceleration (PaaS)

- Enable the business with a platform to rapidly develop apps in an agile way (e.g. Airport Collaborative Decision Making)
- Rationalize license utilisation and reduce application sprawl
 - Build a common approach/Viewpoint to application lifecycle
- Investigate Platform as a Service (PaaS) as the standard way for integrating and maintaining applications in the future.
- Solve Lifecycle problems: IT can't upgrade server because the app too old = business can't upgrade the app because server too old.
- Application profiling: provide a detailed map of all information systems currently managed. What is the migration path?
- Encourage outsourcing to adopt agile procurement methods

Infrastructure & Operations (IaaS)

- Build multi-DC/multi-cloud strategy
- Automated infrastructure: provisioning of application stacks (network, compute, storage, security) in minutes, not weeks
- Not about managing servers, it's about running applications in an agile way
- Build self-service portal through which all IT Services can be ordered and fulfilled automatically. Support DevOps practices.
- Build state-of-the-art data center services: disaster recovery, SLA, support, security, capacity, reliability, cost per VM, etc.
- Connect all FlyCorp premises (HQ + Remote): cost savings + performance increase + airport-grade security

IT Service Management (KaaS)

- Set up an Architecture Management Office, led by FlyCorp Architects
 - Build the FlyCorp eStore (IaaS)
 - Provide users logical access to all IT services
 - Build service catalogue + automated fulfillment.
 - Focus on services offered, not on the products.
- Communication Strategy (integrated) to stabilize new culture
- GSM for bi-directional communication (top-down & bottom-up)
- Drive organizational change with key measurement points/SLAs
- Establish new service-oriented job roles (e.g. "service owner")



FLYCORP

DIGITAL AIRPORT STRATEGY

Airport Digitization presents a critical opportunity for FlyCorp to profoundly transform and improve the way it competively runs aviation operations, safety & security, commercial and real estate, aviation services, infrastructure & support, and administrative activities.

To succeed, FlyCorp must become a technology company, with IT as a key business enabler, not as a cost center. IT will progressively be offered "as a Service", through an automated IT Service Catalogue, addressing in the most cost-effective way the evolving digital needs of travellers, business units, employees, airlines and airport partners.

FlyCorp IT will drive an effective IT Vision/Strategy/Execution framework, establish clear organizational boundaries between business and IT, develop the right IT service portfolio supported by robust sourcing strategy, and provide rock-solid IT Infrastructure. IT is committed to becoming FlyCorp's trusted advisor for Digital Airport Transformation.

FLAGSHIP IT INITIATIVES

1. Drive IT Steering Model Transformation Journey with an Architecture Management Office: Infrastructure & Operations > Service-Oriented Organization > Technical Arch > Business Arch > Fast IT. Reset and clarify the Business/IT Boundaries to maximize project efficiency and ROI.
2. Build the Digital Network Architecture: wired, wireless, VPN, location-aware, access control, secured, highly-available, IPv6, policy-based, Quality of Service.
3. Drive New Business Insights through Corporate Data Strategy. Focus on Data Virtualisation, Data Warehouse Expansion, Mobile Analytics, and the Internet of Things.
4. Accelerate Application Onboarding and simplify maintenance. Rationalize IT Demand/Supply through a self-service, automate IT Portal (FlyCorp eStore) providing access to all types of IT Services.
5. Deploy Next-Gen Security: IoT, automated threat defense, IP video surveillance, IP access control.
6. Modernize Workplace & Collaboration, for all types of employees, in all FlyCorp locations.

PROCESS & ORGANISATION



Governance, Strategy and Decision-making

- Redefine the boundaries between business and IT. IT must provide rock-solid infrastructure and the generic applications, the business should own the data and apps specific to them.
- Today, business projects are treated in silos and handed over to outsourcing.
- IT manages too much and becomes the bottleneck. IT cannot be the software factory for all FlyCorp.
- Need to get the IT house in order: Infrastructure & Operations > Services > Technical > Business > Fast IT



People, Culture and Communication

- Transparency is needed: communicate the IT governance, strategy and decision making.
- IT needs to be present and "own the problem" and not point to the outsourcing for all the resolution.
- Communications is key: business partners need to understand why who is project is taking longer and what they need to do. Very difficult to find the right person in FlyCorp IT who will solve the problem.



Planning, Execution & Change Management

- Establish goals & local metrics/SLAs to measure and drive organizational changes
- Need to streamline and speed up the "concept to implementation" process.
- ITIL: mature processes for change/incident/problem/demand management. Work with outsourcing.



Architecture & IT Service Portfolio Management

- Build clear IT development plan and communicate it to the business partners
- Build a common platform for all applications. Don't treat every new app as treated as a new IT project.
- Build the IaaS organisation, powered with a centralised IT Service catalogue with automated fulfillment
- Reduce waste of resources and budget through IT assessment (apps, calling, servers, storage, network)



Finance & Sourcing Optimisation

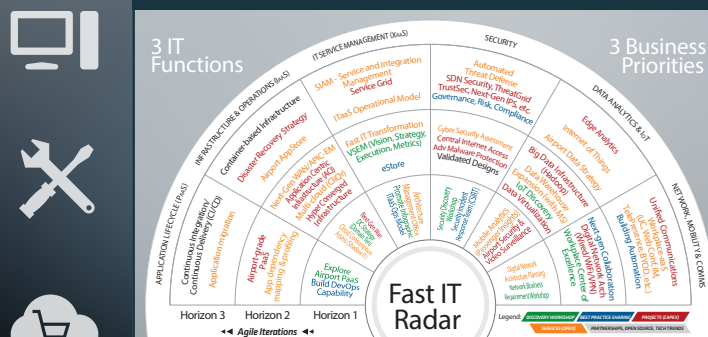
- Drive holistic multi-sourcing strategy: balance IT-led purchases (e.g. in-house) with business-led purchases (e.g. apps). Balance outsourcing (cost focused) with in-house develop (innovation focused).
- Hire plan handovers between outsourcing and retain the knowledge and expertise inside FlyCorp.
- Create transparency around IT finance and billing. Benchmark FlyCorp IT against market pricing.



Risk Management & Cyber Security

- Risk profile of FlyCorp airports is increasing exponentially: more apps, more devices, more access.
- Little awareness of what connects to the network today; network based security approach needed.
- Central Security Operations Center (SOC) can offer security services to all FlyCorp airports and buildings.
- Procurement of security solutions is fragmented resulting in high costs. Need to consolidate purchasing.

TECHNOLOGY



Cyber Security

- Foster a balanced IT Security Framework, with model for information security classification
- Drive consolidated approach to wired, wireless and VPN access. Enable a consistent secure Mobility (MDM, NAC, TrustSec, BPOD).
- Integrated Security Systems to provide comprehensive approach "Before, During and After" an incident
- Provide robust Network Access Control, to segregate devices depending on security profile. Centralize Internet access to reduce attack surface. Provide automated threat defense.
- Extend role of Security Operation Center to cover all FlyCorp airports and buildings
- Proactive Security logs monitoring.

IoT and Data Analytics

- Build Information & Data Strategy for FlyCorp (Chief Data Officer)
- Data virtualization: correlate/connect silos of information provide real-time information and insights to FlyCorp Business Units and Partners
- Build Big Data Infrastructure (Hadoop)
- Enable self-service and Data Visualization (Tableau)
- IoT will be a driver for cost-effective operations and increased customer satisfaction. Hardware or existing IoT applications at FlyCorp: Video surveillance, Access control, IP-based handwash channels, tracking of passengers inside the terminal using WiFi, queue monitoring, runway LED lighting, parking, Asset tracking, Personnel tracking, building management systems, self-service Checkings, Boarding gate, etc.

Network, Mobility & Communications

- Build the Digital Network Architecture, with a unified strategy for access & mobility: Wired + Wireless + VPN + MDM + Network Segregation + Quality of Service. Restore the trust in the network.
- Strategic goal is to integrate all parties into one communication system and IT at the center. This requires the deployment of a robust Local Area Network for ground traffic handling, etc. Need for high throughput, Dedicated bandwidth (Quality of Service)/Rationalize Workplace Strategy throughout the Ministries
- Enable Unified Collaboration Platform, which will be a key enabler for culture change and establish new ways of working.
- Enable TelePresence for inter-airport collaboration

Citace vyjádření zúčastněných CIO k Fast IT

“Vaše doporučení, jenž jsme začlenili do našich plánů řízení nám pomohla transformovat interní IT oddělení a lépe podporovat “byznys” části naší organizace”

Instituce EU

“Jsem velmi vděčný za pomoc Cisca ve věci státní digitalizace. Dotkla se nejen technologických řešení, ale také nám pomohli identifikovat potřebné změny a úpravy organizačních procesů a znalostí požadovaných zaměstnanců. Myslím si a věřím, že použití Fast IT metodiky je důležitým příspěvkem k naší cestě vpřed.

Ministerstvo pro bezpečnost a spravedlnost

“Rád bych vám ještě jednou poděkovat za zpracování strategické Fast IT strategie, je výborným výchozím bodem pro naši Cloud strategii a velkým přínosem pro komunikaci s resortními CIO . Prezence dokumentů byla velmi pozitivně hodnocena naším ministrem.”

Východní Evropa vláda

“Ve spolupráci s vámi se nám podařilo strukturovat všechny problémy, které jsem delší dobu vnímal. Nyní máme akční plán, se kterým mohu velmi dobře pracovat. [...]. Fast IT digitalizační mapu jsme umístili v každé zasedací místnosti budovy IT oddělení”

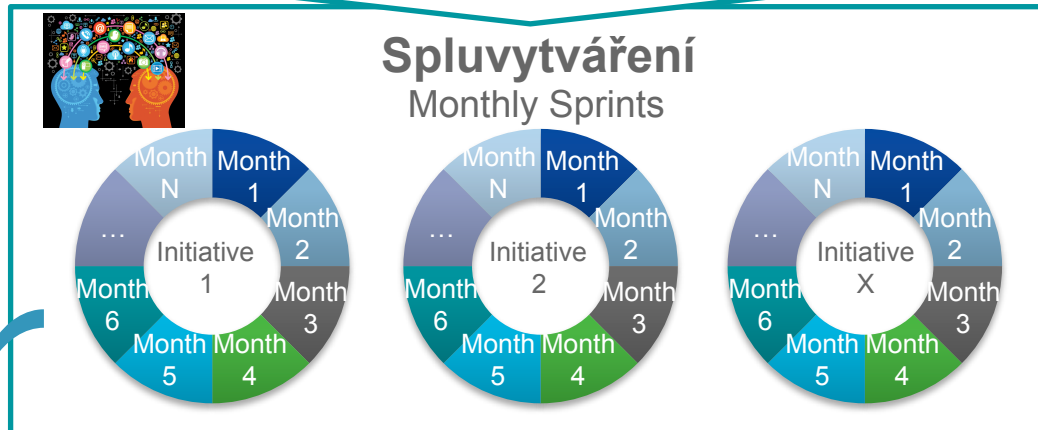
Národní penzijní fond

Fast IT: od Vize přes Spoluvytváření po Realizaci

1



2



3





CISCO

TOMORROW starts here.